

Message Text

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PAGE 01 SUVA 00287 041629Z

71

ACTION EA-07

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R 041508Z APR 74

FM AMEMBASSY SUVA

TO SECSTATE WASHDC 2834

USDOC

UNCLAS SUVA 287

EO11652 NA

TAGS BEXP ETRD NH

SUBJ CIN WTDR IPROTECS (IMPORTATION DE PHODUITS TECHNIQUES)

REF: USODC 18329 AND SUVAS CABLE TO USDOC OF FEBRUARY 11, 1974.

1 ADDRESS: BOX 366, PORT VILA, NEW HEBRIDES. CABLE: IPROTEC
PORT VILA. TELEX: N/. PHONE: N/A. OFFICER: HELMUT SOLZER,
DIRECTOR.

2 VERY SMALL PERSONAL BUSINESS OPERATION ESTABLISHED IN 1973
WITH CURRENT CAPITAL OF FNH 400,000 AND ANNUAL SALES OF FNH
7,000,000. IMPORTS, RETAILS AND SERVICES SMALL MECHANICAL AND
TECHNICAL PRODUCTS SUCH AS OFFICE BUSINESS MACHINES. EMPLOYEES: 3.
SALESMAN: 1.

3 FINANCIAL REFERENCES: BANQUE DE LA'INDOCHINE, PORT VILA AND
AUSTRALIA AND NEW ZEALAND BANKING GROUP LIMITED, PORT VILA,
NEW HEBRIDES. TRADE REFERENCES: SINGER, SAN LEANDRO, CALIFORNIA.

4 MAJOR FOREIGN FIRMS REPRESENTED: GEHA, OLIVETTI, REGINA, REGMA,
SINGER, LABOFA, HANSA, BLOMBERG, VICTOR, SATAS, SIEGAS,
MONTEVRAIN, ATAL.

5 MR HELMUT SOLZER HAS RESIDED IN NEW HEBRIDES SINCE 1965. HE
IS EXPERIENCED IN THE MAINTENANCE OF OFFICE MACHINES AND OTHER
SMALL TECHNICAL PRODUCTS. BEGAN IPROTEC, OWN BUSINESS, AFTER
SERVICE AS MANAGER OF OFFICE SUPPLY COMPANY. BANKING SOURCES HAVE
NO UNFAVORABLE COMMENTS ON SOLZER'S BUSINESS ACTIVITIES.

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Y DATE OF INFO: MARCH 1974

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